

# MuleSoft & Salesforce for Logistics



Transform your logistics operations with scalable, data-driven solutions. By leveraging Argano's deep expertise in MuleSoft and Salesforce, you can streamline complex workflows, standardize and automate revenue operations, and unify disconnected platforms—fueling growth, reducing leakage, and driving operational excellence.

Whether you are navigating food storage logistics or global transportation, our solution experts enable seamless system integration and performance at scale—empowering your teams with self-service, automation, and actionable insights.

## Seamless integration

Unlock the full potential of your logistics operations by integrating legacy systems, ERPs, and third-party platforms through MuleSoft's API-led architecture.

## Data-informed transformation

Connect your data for Sales Performance Management, Customer Relationship Management, and analytics with Salesforce to enable data-driven insights that increase sales and foster stronger customer relationships.

## Logistics-specific capabilities

Leverage configurable, scalable solutions, tailored for the transportation and food storage segments to address the unique complexities of your industry.

## Enabling powerful capabilities for your logistics business

- AI-powered pricing and quoting modernization
- Rate standardization and consolidated billing
- Self-service enablement
- Contract consolidation
- Sales enablement
- Legacy systems integration

## Driving client success

### Cold storage and distribution company

Increased quoting efficiency and aligned to industry best practices with digitized and standardized rate management across global WMS systems.

### Global transportation provider

Reduced leakage and enabled scale through automated invoice generation by implementing a rating engine able to handle complex billing scenarios.

## Our Salesforce Expertise

- Sales Cloud
- Agentforce
- Experience Cloud
- Revenue Cloud
- Service Cloud
- Tableau
- MuleSoft
- Sales Performance Management (SPM)
- Data Cloud

## Our Partnership Stats

- 10+ years of logistics experience
- 4.9/5 avg CSAT
- GSA/SIP fund ready
- Agentforce-enabled solutions



Learn more at [argano.com](https://argano.com)

Contact us at [connect@argano.com](mailto:connect@argano.com) to learn how MuleSoft and Salesforce can help you streamline operations, reduce revenue leakage, and future-proof your logistics ecosystem.

