



Oracle Cloud EPM Planning for High Tech

Transform your enterprise performance management planning processes with Oracle Cloud EPM



The high tech growth challenge: Your company is scaling rapidly. New product launches, shifting revenue models, and expanding market opportunities create exciting growth - but spreadsheet-based planning cannot accommodate your complex revenue streams or provide the agility needed in a dynamic landscape.

Modern high tech businesses require modern planning solutions. Especially if you are evolving from hardware-centric to subscription and consumption models, your planning capabilities must be able to scale. Oracle Cloud EPM Planning and Budgeting delivers capabilities for unique financial planning challenges in high tech.

Benefits

- Improved revenue forecasting
- Enhanced modeling capabilities
- Advanced AI-driven insights and reporting

Pre-built accelerators deliver immediate time-to-value:

Software & Hardware Rate Tables

Forecast revenue with precision using preconfigured rate tables that account for different pricing tiers, regional variations, and channel economics.

Usage & Consumption Modeling

Plan for consumption-based services with advanced driver-based models that connect usage patterns to revenue recognition.

Subscription Revenue Forecasting

Model recurring revenue streams with built-in capability to track cohorts, churn, expansions, and renewals – essential KPIs for modern tech companies.

Waterfall-Based Contract Revenue

Accurately forecast complex multi-year contracts with revenue recognition patterns that align with accounting standards and provide visibility into future performance.

Beyond accelerators to drive high tech growth, Oracle Cloud EPM Planning provides enterprise-grade capabilities that transform planning and deliver impact across your organization. Scenario versioning helps you prepare for market shifts and growth opportunities. Reporting capabilities enable business leaders to explore data, test assumptions, and understand drivers without IT dependency. Intelligent Performance Management leverages AI-driven insights to identify trends, anomalies, and opportunities.

Don't let outdated planning tools limit your company's innovation and growth. With Oracle Cloud EPM Planning and Budgeting, you will accelerate your planning cycles while gaining the accuracy and insights needed to thrive.

Learn more at oracle.argano.com

Future-proof your financial planning as you transform your business. Contact us at oracle@argano.com to get started!