CPQ Reimagined with Out-of-Box RLM CPQ

Simplify and standardize business processes to align with best practices

Business Outcomes

Accelerated Time-to-Quote

Fewer exceptions and non-standard processes

Solution Scalability

Less technical debt through alignment with OOB features and capabilities

Reduced TCO

Easier to support and maintain

Commercials

Contact Derik Quinn, Client Success VP, at derik.quinn@argano.com

Deliverables

✓ Summary of Key Epics

✓ High-Level Solution Design

✓ Implementation Blueprint, including roadmap, timeline, and estimates

Key Objectives

Standardization

Simplify CPQ by driving toward OOB features and capabilities

Standardize business processes; align with best practices

Extensibility

Build on a foundation suited to support expansion to use cases such as self-service, multi-channel selling, and new monetization models

Implementation Blueprint

Deliver CPQ re-implementation plan on Salesforce RLM inclusive of project timeline and commercial estimates

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