



Ground to Cloud for CRM

Rapidly, intelligently move CRM data and workflows onto the Microsoft Cloud

A ground-to-cloud CRM migration service by Argano delivers three simple benefits: security, simplicity, and savings.

Moving your CRM data and workflows from on-premises to the Microsoft cloud offers enhanced data and system security that only Microsoft can provide.

It also means more predictable costs. Your costs soon become as simple as “per user, per seat,” and you can easily scale as your business does, adding and removing seats as necessary.

Additionally, you will never need to worry about server, hardware, or system maintenance. You can direct valuable IT resources away from time-consuming updates and user support tasks, to projects that move your business forward.

A predictable process with measurable results

Our cloud migration service follows a proven process, which we have successfully executed for businesses of all sizes and across various industries.

1. **Assessment:** We will assess your current platform and its customizations: Are they already supported in the cloud? Can they be ported as is, or is design work needed? What existing integrations must be preserved?
2. **Recommendations:** Next, we work

with you to carefully evaluate cloud CRM features and determine what should be implemented, how so and when, and what the possible ripple effect may be in existing customizations.

3. **Setup and Configuration:** We recreate your existing configuration in a development environment, essentially enabling a “test-drive” without disrupting current system users or workflows. In the dev environment, we update your new configuration to align with new, required feature sets.
4. **Data Migration:** Now it’s time to migrate your data into this new environment, ensure everything is where it needs to be, is accurate, and is complete.
5. **“Go Live”:** It’s go-live time. We cut over to your new configuration usually during off-hours to ensure minimal disruption to your business.

No matter what CRM you may be using — version 9 or earlier, Dynamics 365 Sales, Dynamics 365 Field Service, ANY Dynamics CRM solution — we can build a tailored data and workflow migration path that fits your business needs.

Get more from your IT investment:

- Reduce IT costs and direct staff to more critical tasks
- Never upgrade again (latest

Benefits:

- Better protected systems, more secure data
- More predictable costs, less system maintenance
- Minimized business disruption with off-hour migration

functionality is “always on”)

- Optimize and automate infrastructure that scales with your business
- Leverage enterprise-level security embedded into every level of your platform
- Quickly gain access to all data and actionable insights
- Ensure GDPR and other compliance regime enforcement
- Get seamless remote access

We will create a ground to cloud plan that meets both your comfort levels and your business objectives.

Contact us at microsoft@argano.com for your free cloud-readiness assessments.

