

Databricks for Retail

Harness data and AI to elevate retail performance and customer loyalty



In today's competitive retail landscape, success hinges on understanding your customers, anticipating demand, and responding in real-time. Databricks' Lakehouse architecture empowers retailers to unify data across all systems—POS, CRM, supply chain, and e-commerce—while leveraging advanced analytics and machine learning at scale. With Databricks, retailers can transform massive volumes of data into actionable insights that drive smarter decisions, improve customer experiences, and boost profitability.

Key Retail Use Cases

Customer Personalization & Recommendations

Deliver personalized product suggestions based on browsing history, purchase behavior, and demographics to increase engagement and sales



Supply Chain Optimization

Predict demand, optimize inventory, and respond to disruptions with real-time analytics and AI-driven planning



Dynamic Pricing

Adjust prices dynamically using competitor data, inventory levels, and demand trends to maximize revenue and margins



Benefits

- **Scalable Data Integration:**
Ingest and process data from multiple retail systems effortlessly
- **Personalized Experiences:**
Drive engagement and loyalty with AI-powered recommendations
- **Cost Efficiency:**
Scale on demand with a cloud-native platform while optimizing costs
- **Advanced AI/ML Capabilities:**
Deploy machine learning models with Miflow and maintain high-quality pipelines with Delta Lake
- **Real-Time Operational Visibility:**
Leverage Databrick's unified platform to monitor, analyze and react on live data across the supply chain, store operations and customer interactions



Customer Segmentation

Group customers by behavior and preferences to target campaigns and promotions effectively



Fraud Detection

Identify and mitigate fraudulent activities in real-time, protecting revenue and customer trust



Omnichannel Analytics

Gain a 360-degree view of customer interactions across online, in-store, and mobile platforms



Conversational Commerce

Activate AI-powered agents that streamline the customer journey—helping users discover the right products, track orders, and receive personalized recommendations



Churn Prediction

Identify at-risk customers and proactively engage them with retention strategies



Client Spotlight: Premium Body-Care Brand

A **leading premium body-care** brand partnered with Argano to modernize its data infrastructure using Databricks and MuleSoft. This collaboration enabled real-time data synchronization, streamlined third-party logistics (3PL) integration, and enhanced reporting capabilities. As a result, the brand achieved improved operational efficiency and a more agile response to market demands.

Learn more at argano.com

Ready to transform your retail operations with data and AI? Contact us at connect@argano.com to harness Databricks for smarter decisions, personalized customer experiences, and optimized retail performance.

