# **BUSINESS OUTCOMES**

# CPQ Package to Agentforce Revenue Management (ARM) Migration

Consolidate your entire revenue lifecycle onto one comprehensive platform





# **Solution Composability**

Platform is scalable and flexible without the constraints of a packaged software solution



Event-based licensing vs. traditional per user license

## **Extensibility**

Other capabilities such as Billing, Commerce and Contracts make multi-channel and self-service easier



**OBJECTIVES** 

KEY

### Consolidation

Migrate from customized software package to ARM as Product-to-Cash platform

Consolidate onto a single platform for CPQ, Billing, and Contracts

### Standardization

Reduce technical debt by deprecating customizations and aligning to standard features and capabilities

**Business Justification** 

Prove the business value of ARM migration with future-state vision backed by timeline and estimates



### S COMMERCIALS

Project Duration: 4-6 weeks

Get in touch for a customized quote!



# **DELIVERABLES**

- Technical Debt Heat Map
- Measures
- Current/Future State Gap Analysis
- Migration Blueprint, including roadmap, timeline, and estimates

