

CPQ Reimagined with Out-of-Box CPQ with Salesforce ARM

Simplify and standardize business processes to align with best practices



BUSINESS OUTCOMES

Accelerated Time-to-Quote

Fewer exceptions and non-standard processes

Solution Scalability

Less technical debt through alignment with OOB features and capabilities

Reduced TCO

Easier to support and maintain



KEY OBJECTIVES

Standardization

Simplify CPQ by driving toward OOB features and capabilities

Standardize business processes; align with best practices

Extensibility

Build on a foundation suited to support expansion to use cases such as self-service, multi-channel selling, and new monetization models

Implementation Blueprint

Deliver CPQ re-implementation plan on Salesforce Revenue Cloud inclusive of project timeline and commercial estimates



COMMERCIALS

Project Duration: 4 weeks

[Get in touch for a customized quote!](#)



BENEFITS

- Summary of Key Epics
- High-Level Solution Design
- Implementation Blueprint, including roadmap, timeline, and estimates