

Agentforce 360 Value Realization Program



Assess, triage, stabilize, and show Agentforce ROI in 4 weeks

Are your agentic AI initiatives delivering the ROI you expected? While AI-first leaders are seeing substantial gains, many businesses face a stark reality: AI project cancellations are on the rise and projects are stalling due to unrealistic expectations, technical complexity, and unclear business value.

We designed our Agentforce 360 Value Realization Program to help you overcome these exact challenges. Our proven framework focuses on what matters most—delivering optimal business value from Salesforce's Agentforce 360 platform through five core components of ROI realization.

Usage	Stabilization	Consumption	Roadmap	Data
Agentforce Usage Ownership	Agentforce Stabilization Support	Consumption Forecasting Workshop	Crawl, Walk, Run Agentforce Roadmap	Data Readiness Assessment
Provides light ongoing ownership of consumption and usage health	Stabilizes broken Agentforce features quickly for at-risk accounts	Helps forecast consumption and cost before rollout or expansion	Prevents over-activation, supports phased rollout aligned to ROI	Ensures data is AI-ready, structured and usable for Agentforce

Weekly usage audits (for 3 months), anomaly detection, credit optimization recommendations	Root cause analysis, quick-fixes, config gap identification, regression testing, and prompt/flow review	Facilitated session using Argano calculator; inputs from use cases, actions, volumes across Prod, Dev, UAT	Define adoption phases, prioritize by business value vs. consumption, align with budget ramp	Analyze KBs, PDFs, past cases; flag blockers; recommended fixes for Data 360 or structured ingestion
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Gain a clear understanding of:

- Why Agentforce 360 is under-adopted and what's holding your team back
- Your actual current usage with baseline metrics that matter
- Your true running cost at the desired adoption level
- Data and systems readiness to support desired Agentforce 360 use cases
- Critical adoption blockers and what it will take to fix them
- Quick wins you can achieve immediately
- Your roadmap to Agentforce 360 excellence – from assessment to full value realization

Deliverables:

- Weekly Usage Audit report (for up to 3 months)
- Root cause assessment report/minor fixes and changes
- Scenario-based consumption forecast summary
- Recommended adoption roadmap (with plan and estimates)
- Data readiness assessment report card



Learn more at argano.com

Contact us today at salesforce@argano.com to learn more or to discuss your Agentforce implementation with an Argano expert!

