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Copilot Kickstart

Accelerate AI adoption with confidence with a strategic pilot delivering measurable outcomes

AI Transformation

Copilot Kickstart is an 8-week, fixed-fee pilot program designed to help organizations rapidly and safely deploy Microsoft Copilots (Microsoft 365, Dynamics 365, or other out-of-box Copilots). Built on Argano's Copilot adoption framework, this offering aligns business goals with AI capabilities, ensures technical and organizational readiness, and delivers measurable productivity outcomes. It's ideal for SME&C and enterprise clients across all industries looking to jumpstart their AI transformation journey with minimal risk and maximum impact.

Challenges Pilot Addresses

72%

A recent Artificial Intelligence Index Report found that organizations with high AI integration showed a 72% probability of significant productivity improvements, compared to just 3.4% for those with minimal integration.[1]

[1] Source: Stanford University, Artificial Intelligence Index Report 2025, Human-Centered Artificial Intelligence (HAI), 2025

These are the reasons teams choose Copilot Kickstart to accelerate success:

- **Clear Starting Point:** Copilot Kickstart provides a guided path to begin your journey with confidence

- **Accelerated Deployment:** Expert support and accelerators help you meet technical requirements quickly

- **Strong User Engagement:** Change management and training programs drive adoption and reduce resistance

- **Built-In Value Tracking:** The Value Measurement Framework helps you capture KPIs and business impact from day one

- **Secure and Compliant Deployment:** Responsible AI frameworks and compliance tools support safe implementation

- **Scalable Rollout Model:** A reusable, best-practice framework supports future Copilot deployments across your organization

Key Benefits:

- Fast, low-risk deployment with framework
- Immediate business impact via KPI tracking
- Boosted adoption and AI fluency through training and change management
- Secure, scalable foundation with built-in governance and responsible AI

High-Level Pilot Agenda

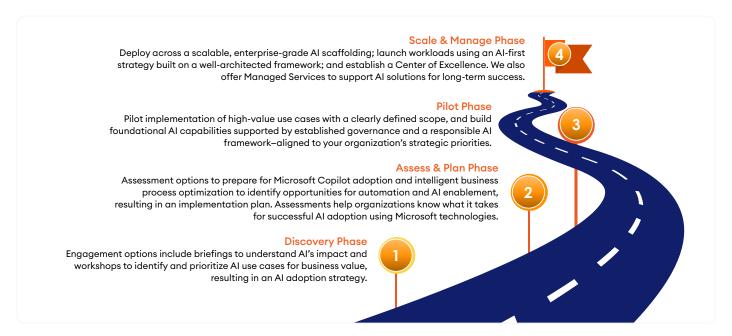| Phase	Focus Area
Weeks 1–2	**Initiate & Analyze:** Validate prerequisites, align stakeholders, launch training
Weeks 3–4	**Design & Build:** Remediate gaps, activate champions, launch surveys
Weeks 5–6	**Deploy & Optimize:** Observe usage, update materials, launch AI Council
Weeks 7–8	**Optimize & Scale:** Transition to service management, finalize roadmap

Takeaways and Strategic Outcomes:

At the end of the engagement, clients receive a focused and actionable set of deliverables designed to guide their Copilot journey forward:

- Kickstart plan and success criteria
- AI governance policies (RAI Principles, Acceptable Use Policy)
- Copilot training materials
- Prompt guides, communication templates and FAQs

- Scenario library and survey templates
- Adoption and usage reports
- Service management transition plan
- Copilot extension opportunities backlog
- Executive summary and scaling roadmap

Next Steps: Where are you in your AI journey?

After this pilot, you'll be ready to scale Copilot across the enterprise using a secure, AI-first framework– supported by a Center of Excellence and optional Managed Services for long-term success.

Scale & Manage Phase
Deploy across a scalable, enterprise-grade AI scaffolding; launch workloads using an AI-first strategy built on a well-architected framework; and establish a Center of Excellence. We also offer Managed Services to support AI solutions for long-term success.

Pilot Phase
Pilot implementation of high-value use cases with a clearly defined scope, and build foundational AI capabilities supported by established governance and a responsible AI framework–aligned to your organization's strategic priorities.

Assess & Plan Phase
Assessment options to prepare for Microsoft Copilot adoption and intelligent business process optimization to identify opportunities for automation and AI enablement, resulting in an implementation plan. Assessments help organizations know what it takes for successful AI adoption using Microsoft technologies.

Discovery Phase
Engagement options include briefings to understand AI's impact and workshops to identify and prioritize AI use cases for business value, resulting in an AI adoption strategy.

Contact us at microsoft@argano.com for more information to get started.

Learn more at argano.com

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