# SAP S/4HANA Purchase Order Forecast Collaboration

## Align planning and procurement by connecting suppliers to forecasts and purchase orders

Forecast accuracy and supplier alignment are essential to building a responsive, efficient supply chain. SAP Forecast and Purchase Order (PO) Collaboration enables organizations to share demand forecasts and PO information with suppliers in a unified environment, giving them the insights they need to plan production, allocate inventory, and commit to delivery timelines. By proactively collaborating on forecasted needs and committed orders, companies can reduce stockouts, avoid overproduction, and improve long-term supplier relationships.

Argano helps clients implement collaborative planning strategies using SAP's Supply Chain Collaboration capabilities - integrating forecast data, PO execution, and supplier feedback loops to drive supply assurance and planning confidence across the network.

## Capabilities

**Forecast Sharing**
Distribute mid- and long-term demand forecasts to help suppliers plan capacity and materials.

**Forecast Commitments**
Enable suppliers to confirm, adjust, or reject forecast quantities based on their ability to fulfill.

**PO Execution Integration**
Link forecast collaboration directly into live PO and invoice collaboration for seamless execution.

**Risk Identification**
Detect gaps between forecasts and supplier commitments to address risks early.

**Multi-Tier Collaboration**
Support collaboration across multiple suppliers and components, improving visibility in complex BOMs.

**Network-Enabled Visibility**
Use SAP Business Network to streamline communication and share data securely across partners.

## Benefits:

- Enhance forecast accuracy with supplier input and feedback
- Mitigate inventory risk through improved planning alignment
- Minimize supply chain surprises with early visibility into issues or constraints
- Strengthen supplier partnerships through transparent, two-way collaboration
- Boost delivery performance with shared commitment to execution
- Improve PO and invoice compliance using configurable business rules on SAP Business Network

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Contact us at sap@argano.com to learn more.