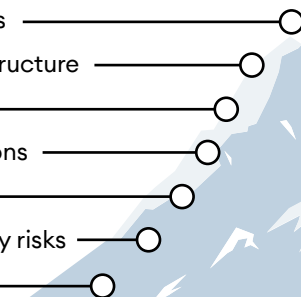# argano

Business Transformation with Oracle Cloud Applications

Optimizing operations and driving business success

A trusted Oracle partner

Argano has been serving the Oracle user community as an innovator and thought leader for over 25 years, guiding our clients' transitions to the cloud.

Many companies using on-premises systems face the following challenges:

Difficult, expensive, and lengthy upgrades

Aging, costly, and complex system infrastructure

Complex and extensive integrations

High-maintenance and risky customizations

Disconnected enterprise data

Stagnant infrastructure leading to security risks

Inadequate reporting and analytics

Many of our clients are evaluating or have acted on the mounting evidence of the benefits resulting from a transition to Oracle Cloud Applications. According to independent analysis by Nucleus Research, cloud applications deliver 4x return on investment in comparison to on-premises applications.

> The benefit of the cloud versus on-premises solutions continues to grow. Nucleus found that the ROI of cloud deployments relative to on-premises ones has increased by more than 50%, driven by vendor investment, deployment experience, and increased adoption. Today, cloud deployments deliver 4 times the ROI of on-premises ones.
>
> - NUCLEUS RESEARCH

Benefits:

4x
Greater return on investment than on-premises

2.3x
Lower total cost of ownership

2.5x
Faster investment payback

A natively integrated, complete Oracle Cloud Applications solution allows for an "always current" solution via quarterly updates. This approach harnesses Oracle's staggering investment in research and development proliferated through ever-evolving enhancements. Choosing this path results in the last ERP upgrade you will require.

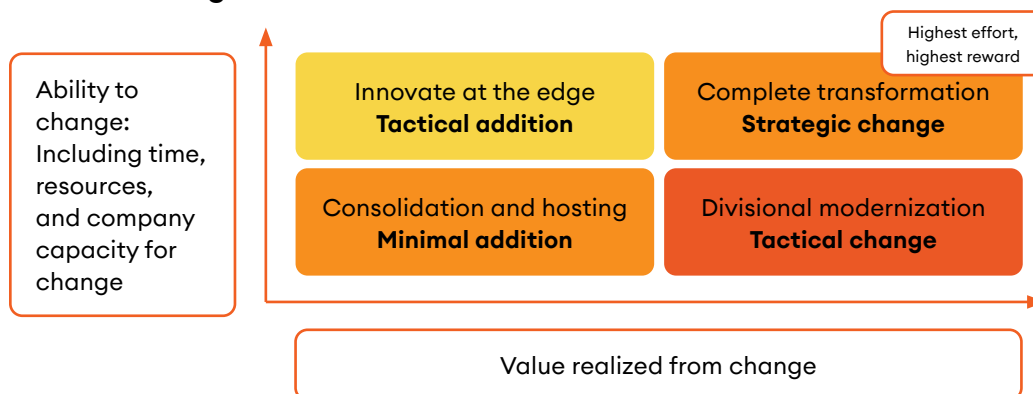## Net Gain: On-Premises Systems vs Oracle Cloud Applications

Features & Functionality

Features & Functionality	On-Prem	Oracle Cloud
Embedded Technology: AI, ML, Digital Assistants, IoT and Analytics	x	✓
Embedded drag-and-drop Production Scheduling to optimize shop floor workload	x	✓
Embedded Strategic Procurement functionality to reduce maverick spend and control costs	x	✓
Unified solution for advanced Subscription Management, Service, Service Logistics, and Depot Repair	x	✓
Fully integrated Supply Chain Planning (Demand Mgmt, Supply Planning, and S&OP)	x	✓
Embedded Order Orchestration within Supply Planning	x	✓
Supply Chain financial orchestration – disconnects financial transactions from material movement	x	✓
Complete HCM Suite (including Talent Mgmt, Recruiting, Performance and Learning)	x	✓
Sophisticated EPM Tools (Close & Consolidation, Planning & Budgeting, Profitability and Cost Management)	x	✓

How do you get there?

Argano has created a tried-and-true methodology that puts our clients' objectives first. It is not enough to want change – your business must be prepared for that change, culturally, organizationally, and operationally. We do not try to fit your business into a one-size-fits-all approach. Argano looks at all aspects of your business, creating the best path forward, minimizing risk while maximizing your technology investment.

To this end, we have developed a cloud assessment approach to help you evaluate a journey to Oracle Cloud Applications. The assessment accounts for your on-premises system release level, business process maturity, functions in scope, organizational readiness for change, and additional measures and outputs listed below.

Assess the Right Path

Ability to change: Including time, resources, and company capacity for change

Innovate at the edge
Tactical addition

Complete transformation
Strategic change

Highest effort, highest reward

Consolidation and hosting
Minimal addition

Divisional modernization
Tactical change

Value realized from change

Sample Deliverables

- On-Prem to Oracle Cloud Roadmap
- Business Process Review
- Technology Review
- High-Level Plan Timeline

For more information on any of our products or services, visit us at oracle.argano.com or email oracle@argano.com

argano