



# How Argano and Microsoft Dynamics 365 excel with *connected services* for manufacturers

## Measurable results that boost product uptime, overall efficiency, and customer relationships

**363%** Return on Investment<sup>1</sup>

**40%** Improvement in product performance<sup>2</sup>

**56%** Surveyed customers reporting decreases in response time<sup>3</sup>

Offers visibility into scheduled service, service history, and service lifecycle



Suppliers

Optimizes logistics, reduces asset downtime, and provides remote servicing



Logistics



Manufacturers

Enables new income from selling smart connected products to customers

**Shared Data**

Minimizes service calls with remote detection and proactive resolution of issues



Buyers

Improves customer experiences with always up-to-date customer profiles



Distribution Centers

Compiles service and inventory data that easily integrates with relevant systems and apps

## Why Argano?

- Microsoft Partner of the Year for Connected Field Service
- Dynamics Inner Circle Partner, Two Time Partner of the Year Winner
- 20+ years experience in field service technology



Argano helps our customers get quicker answers and allows our existing number of resources to have more available time to field other calls... a huge benefit on our end.

- Michael Nelson, Director of Operations Excellence, AquaCal



1. Forrester Total Economic Impact of Microsoft Dynamics 365 Field Service  
 2. Field Service News  
 3. SFG Analysts Take